



# City of Austin

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## Purchasing Office

P.O. Box 1088, Austin, TX 78767

December 16, 2020

Recommendation for Award of RFP 8100 ELF3010, Aviation IP Video Distribution Management System (IP VDMS).

The evaluation team has completed their process and has recommended award to Ford Audio-Video Systems LLC.

Thank you for your continued interest in doing business with the City of Austin.

Sincerely,

Elisa Folco  
Procurement Specialist IV  
512.974.1421  
[Elisa.Folco@austintexas.gov](mailto:Elisa.Folco@austintexas.gov)  
City of Austin  
Purchasing Office

Attachment: Evaluation Matrix



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Solicitation Number: RFP 8100 ELF3010						
Description: Aviation IP Video Distribution Management System (IP VDMS)						
		Audio Fidelity Communications dba Whitlock	Charter Communications Operating LLC	Ford Audio-Video Systems LLC	NetSync Network Solutions	NexTech Solutions LLC
Evaluation Criteria		Max Points				
Price	20	2	20	5	1	2
SDVBE	3	0	0	0	0	0
Local Preference	10	10	0	10	10	0
Prior Experience & References	35	23	17	29	17	29
System Description	20	10	3	17	17	17
Concepts & Solutions	12	6	2	8	8	8
Total	100	51	42	69	53	66
		Omega Broadcast and Cinema, LP	QC TV Corporation	SKC Communication Products LLC	Stephen Carlos Kirk dba Streak Systems LLC	
Evaluation Criteria		Max Points				
Price	20	2	4	2	6	
SDVBE	3	3	0	0	0	
Local Preference	10	10	0	0	10	
Prior Experience & References	35	6	23	23	17	
System Description	20	10	7	13	17	
Concepts & Solutions	12	4	4	6	10	
Total	100	35	38	44	60	
NOTE: As per Section 252.049 of the local government code, contents of a proposal shall remain confidential until a contract is awarded. Therefore, the matrix will include points awarded for price but exact pricing will not be disclosed.						